



Featuring the **BLEND**
Avignon FR 31—Courage
in the
Double Hook Tradition

January 22, 1981



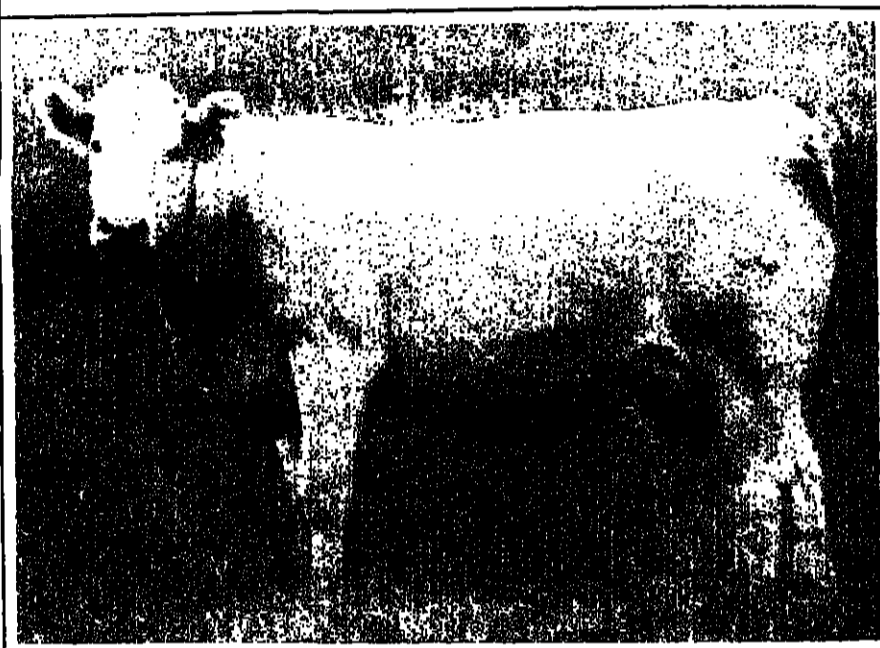
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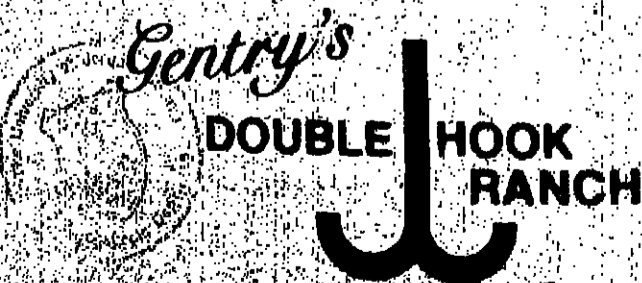
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WESTERN LIVESTOCK JOURNAL

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January 19, 1981

Central Edition

Vol. 60, No. 12



Comments

When President-elect Ronald Reagan takes office tomorrow (Jan. 20), he will attempt to avoid the early pitfalls of the Carter administration. Livestock producers, particularly, know the value of conservation in their business decisions and are likely to find the next generation of government rules and regulations a lot easier to live with.

Economic and business planning simply is a lot easier when a stockman knows he can count on certain rules, or that the rules won't be changed in the middle of a production cycle.

The election did not, of course, eliminate two major issues extremely important to livestock producers and the animal health industry: Sensitivity of Method (SOM) and Cyclic Review. The FDA could not put the two proposals into effect before the inauguration of President Reagan, and it will be some time before the new administration can get a handle on such complex and controversial proposals—even if ultimately they are inclined to go ahead with them.

The present Food and Drug Commissioner, Jere Goyan, is expected to tender his resignation, perhaps to depart before his successor is named. After the last Democrat-to-Republican turnover of the White House, it took almost a year to install a new commissioner. It now appears that Dr. Gerald Cori will remain as acting director of the Bureau of Veterinary Medicine (BVM) until well into the new year.

Apart from the controversial SOM and Cyclic Review issues, it would seem that the "routine" business of BVM—particularly and most importantly the approval of new animal health and growth products—could and should move forward without interruption, mainly because their approvals are supposed to depend on science rather than politics or policy.

Position paper submitted:

Meat men advise new administration

An industry position paper submitted to U.S. President-elect Ronald Reagan's agricultural advisers recommends the incoming administration revise policy in five areas of concern to livestock and meat producers, reports *Commodity News Service (CNS)*.

The paper was written by Roy Keppy, past president of the National Pork Producers Council and former chairman of the Meat Board's Pork Producers Council, and Richard McDougal, former National Cattlemen's Assn. president.

The document urges the new administration to devote more funds to research aimed at improving livestock production efficiency and to intensify foreign animal disease research and control efforts. It also urges the government to limit its credit to livestock producers to emergency situations, thus avoiding subsidizing inefficient producers.

The paper calls for tax incentives to spur capital investment, including the expansion of federal tax incentives to include all

buildings and facilities used in agricultural production. It also urged modifications in estate tax laws to prevent the need for forced liquidation of family farms or ranches to pay such taxes.

The paper said USDA should strike a balance between producer and consumer interest in policy decisions.

"There is no doubt that consumer interests and needs can be served within USDA, but not by making food production subservient to consumer interest," the paper said.

USDA should work to emphasize consumer understanding of modern food production systems and should work to build public confidence in the whole.

(Continued on page 5)

Promises to serve ag interests:

Block headlines Farm Bureau talks

By MARTHA WILLIAMS
Secretary of Agriculture-designate John Block told some 700 American Farm Bureau Federation (AFBF) members, attending their 62nd annual convention Jan. 11-14, that "Governor Reagan... understands we have to have profitability in agriculture."

Block, speaking in a general session of Farm Bureau delegates in the New Orleans Superdome, said his priority "is to safeguard the interests of agriculture and serve as an agricultural advocate."

In doing this, he sees himself serving agriculture, agribusiness, and consumer interests, he said.

Block said he favors "going to a four-year bill rather than just an extension" of the farm bill.

Referring to a statement he made shortly after his nomination for the top USDA post regarding food as a foreign policy weapon, Block said, "I can see that

calling food a weapon may be a little harsh. Maybe I should have said that food is a great asset. It's an effective instrument, it's a useful tool, for the purpose of promoting and forwarding world peace, for the purpose of providing stability in the world... Let's not sell this agricultural industry short by pretending that we don't have an effect."

Block continued, saying that "we are only effective if we are a reliable supplier of products... consistent in our supplying."

He stressed that U.S. trading partners need to be able to "count on" U.S. exports.

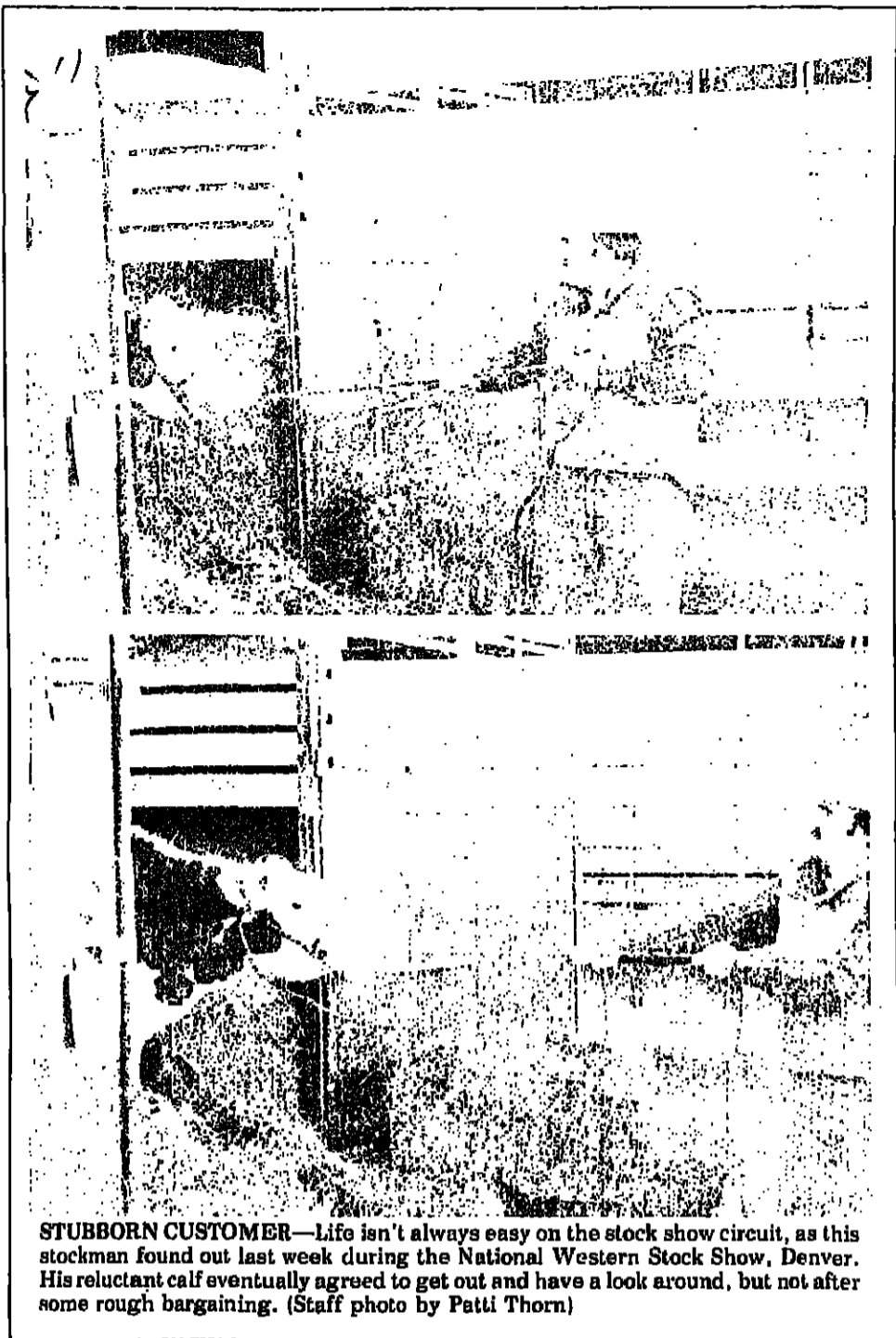
Block promised an attempt to cut regulations,

but warned it would be an austere budget and "there isn't going to be a lot of expansion in programs."

He said that farmers haven't had any incentive to produce the past three years, but predicted that given production incentive, the agriculture industry will respond.

AFBF President Robert Delano urged that President-elect Reagan give "high priority to his election campaign promise to end the grain embargo," which Delano termed "an economic and diplomatic disaster."

Delano, in his annual (Continued on page 5)



STUBBORN CUSTOMER—Life isn't always easy on the stock show circuit, as this stockman found out last week during the National Western Stock Show, Denver. His reluctant calf eventually agreed to get out and have a look around, but not after some rough bargaining. (Staff photo by Patti Thorn)

Government grading: Industry hands out grades of its own

Baselaged by increasing production costs, keener competition from other meats, cost-conscious consumers and new processing and retailing methods, representatives of all segments of the U.S. beef industry attended the National Beef Grading Conference recently at Iowa State University.

William Farr, a cattle feeder from Greeley, Colo., said the beef industry has not been able to modernize its product as did the swine industry after World War II with the development of a meatier hog.

"We still feed our cattle too long and too fat, and I'm afraid it continues much

longer, we would be out of business," he said. "Chain stores may not handle the product if they have to continue trimming fat."

Nebraska purebred breeder Gene Schroeder said the current USDA grading system is the single-most important factor in this dilemma because it controls how cattle are fed and the price received for them. Herb Ehlers, cattle feeder from Wisner, Neb., agreed and added that "in attempting to feed cattle to U.S. choice grade we produce low cutting or yielding carcasses. We need grade changes which will move our target area into a more reasonable

range so fewer overfat animals will be produced."

The degree of marbling (spots of fat in the lean) is the major characteristic determining into which of the eight USDA grades a beef carcass will be placed. For instance, USDA choice grade requires small to moderate amounts of marbling, while USDA good grade needs only traces to

(Continued on page 6)

USDA begins grading update procedures...
For story, see page 6

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NEWSPAPER (priority handling)

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Western Livestock Journal (ISSN 0094-4710) is published weekly by Crow Publications, Inc., 401 Marlon St., 4th Floor, Livestock Exchange Bldg., Denver, Colo. 80216. Subscription rates: \$14.50 per year, 3 years \$39.50. Single copies 50 cents each. Second Class postage paid at Denver, Colo.
POSTMASTER: Send address changes to Crow Publications, Inc., 401 Marlon St., Denver, CO 80216.

Farr urges industry to trim excess fat

By GLEN RICHARDSON
With interest rates threatening to choke off consumer buying power while stockmen face soaring prices of grain, the livestock industry has been warned that the "evidence is overwhelming that the beef industry is producing far too much fat."

Speaking before a meeting of the Mountain Plains Meat Club that traditionally kicks off the National Western Stock Show, Denver, W.D. "Bill" Farr told more than 120 gathered to celebrate the show's 75th anniversary that "the cattle industry is not profitable and will not be profitable until some basic changes in cattle production are accom-



W.D. "BILL" FARR
"The cattle industry is not profitable..."

plished." Farr, who served as president of ANCA in 1970-71, and has been a director of the National

Western since 1949, warned that during the show's last 75 years except for the fed beef contest, most everything is still judged by its looks, color and appearance. "That has been the best technology we had."

The cattle cycle is not working as people predict, he suggested, because the cattle industry has not studied its markets.

"We are producing too much heavy fat beef the consumers don't want. The same consumers are refusing to buy the big extravagant automobiles. The price of wholesale beef tells us that the consumer is gradually choosing other foods."

Labor costs, transportation costs, refrigeration costs, all keep increasing. "Beef carcasses will soon be obsolete. All beef will be boxed and boned or the chain stores can't afford to handle it," Farr said.

"The simple fact that beef must fit a box means that slaughter cattle weights and finish must be as uniform as possible. The consumer or the restaurant both want smaller portions so that serving costs can be kept reasonable."

"Today it is hard to sell 1200 lb. steers because they don't fit the box and the demand," he argued.

Farr urged the industry to select as few breeds as possible. "Develop those breeds for only one purpose—to produce a 700-750 lb. steer as cheaply and quickly as possible on grass, then short feed the animal for 100-120 days to be killed at 1100 lbs."

"Efficient beef produc-

tion at minimum cost is the name of the game. It must be standardized to competitive with pork and poultry," he warned. Functional efficiency of the animals is all that is really important. "If the industry responds quickly, beef will continue to be a major food. If the industry continues to drift in many different directions, we will continue to lose consumers," he concluded.

Railroad expansion eases grains export

Record exports of grain and other agricultural products have been transported largely without problem for the past year, only mainly to expansion of railroad hopper cars at locomotives, says the USDA.

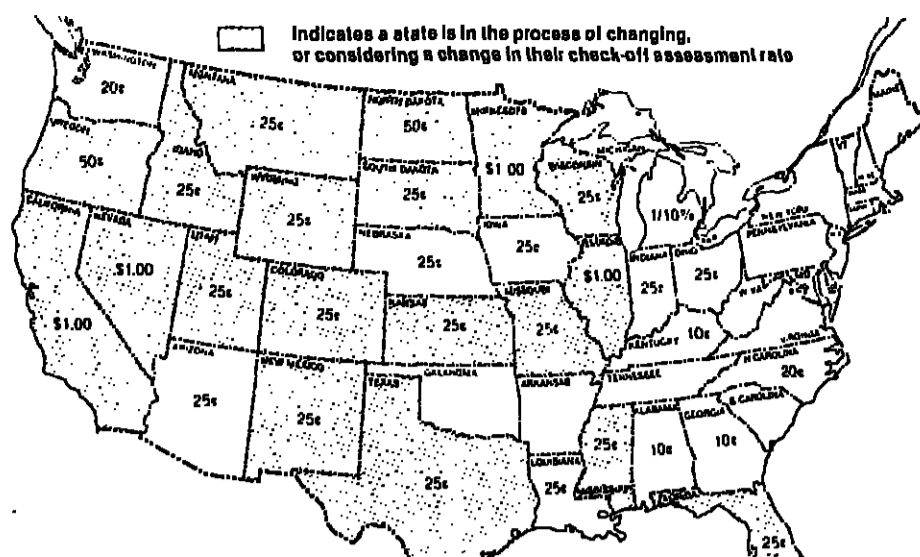
With roughly 29,000 more jumbo covered hopper cars in service than a year earlier and the largest locomotive fleet in history, American railroads have smoothly handled an additional 7.3 million bushels per week over the previous high volume in 1973, says the USDA.

Inland waterway transportation has also improved

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MAPPING OUT PROGRESS—The above U.S. map shows where each state is at in regard to check-off rates. The Live Stock and Meat Board reports progress in getting more funds for beef research and promotion.

Check-off push makes headway

Twenty major beef-producing states have taken or are considering action to increase their beef check-off rates, according to a spokesman for the Beef Industry Council (BIC) of the National Live Stock and Meat Board.

J. Richard Pringle, a rancher and cattle feeder from Yates Center, Kan., who serves as chairman of the BIC's revenue development committee, said the states' action is consistent with the findings of a Doane Agricultural Service survey of cattlemen taken six months ago.

"This shows us that cattlemen weren't just talking when they said they were willing to support a higher level of funding for beef market development programs," Pringle said. In the Doane survey, approximately two-thirds said they would invest 50 cents per head or more in such efforts, which are conducted by the Meat Board's Beef Industry Council and some 29 state beef promotion organizations.

At a recent meeting in Ames, Iowa, called by the BIC Revenue Development Committee, the following state actions were discussed:

- Move to one dollar per head—California, Illinois, Minnesota, Nevada;
- Move to 50 cents per head—North Dakota, Oregon;
- Move to 25 cents per head—Colorado, Florida, Idaho, Kansas, Mississippi, Missouri, Montana, New Mexico, South Dakota, Texas, Utah, Wisconsin, Wyoming.

In addition to these states, Iowa is also considering an increase from its present 25-cent rate, although no official action has been taken to date. (Other states, including Arizona, Indiana, Louisiana, Nebraska and Ohio, are on a 25-cent program.) "Some states, such as Kansas, have been actively trying to implement a new, higher rate on a voluntary basis, market by market. But several others have passed resolutions in support of a change in their state's legislated check-off program. Either way, it will take time before a significant amount of additional funds are realized," Pringle said.

"The important thing is that we've got the ball rolling. And many cattlemen feel that the move to a 25-cent or 50-cent rate is just a first step toward an even more expanded and

Warning: poisonous plants on rise

"Stockmen, be prepared for an influx of poisonous plants this winter," warns Kirk McDaniel, extension brush and weed control specialist at New Mexico State University. Last summer's drought weakened range plants and denuded large areas of range.

Rain and snowfall has increased over most of New Mexico, and the soil moisture has allowed many species of annual plants to regenerate hard hit areas. The problem is that some of these plants are toxic to livestock. Cattle, horses and sheep will graze these plants because normally preferred grasses made little growth over the past year, McDaniel says.

If symptoms of poisoning occur, stockmen should immediately contact a veterinarian. If plants are suspected, the veterinarian can provide information about the kind of plants to look for in a range survey. Specialists with the NMSU Cooperative Extension Service or the Soil Conservation Service are also available to

identify plants suspected of poisoning, McDaniel says. Livestock poisoned by plants can be treated in several ways. A veterinarian may prescribe a medicine, supplemental feeding may be in order, or the animals may simply be moved to a different pasture. Because there are so many different chemical compounds in plants that cause poisoning, no one treatment will work in all cases.

Prevention is the best practice to reduce losses, McDaniel says. Toxic plants can be controlled by hoeing or spraying. You can also fence hazardous areas or by using animals which can safely clean the pasture.

For the long-range, develop a deferred-rotation grazing program to improve range condition. A range in good condition has a high amount of perennial forage plants which offer heavy competition and a reduced number of toxic annuals, McDaniel says.

Toxic plants create a complex problem. A good

range-livestock management program which plans for drought and infestations of toxic plants will help prevent livestock losses, the specialist says.

It is important to remember that even on the best rangeland, infestation of poisonous annuals still occur along roads around watering areas, salt grounds and bedding areas.

What's next for beef?

What's next in beef merchandising? Consumer acceptance of frozen beef, followed by central cutting, say representatives of John Morrell Co. and Swift and Co.

Speaking at a seminar on food distribution, the packing company representatives said central preparation of case-ready beef is already here, but consumers have not fully accepted frozen beef. But, they added, as sales of microwave ovens climb and as meat distribution costs increase, frozen beef sales will increase.

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The Nebraska Limousin Assn. Annual Meeting will be held at the Ramada Inn in Grand Island, on Friday, January 23rd starting at 6:30 p.m.

Sale Headquarters: The Ramada Inn, Grand Island, 308/384-5150

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Oklahoma ranchers cooperate on extensive brucellosis blitz

Oklahoma Department of Agriculture officials are lauding the cooperative spirit of cattlemen in the heavily brucellosis-infected southeastern part of the state who use the "community pastures" owned by Weyerhaeuser Co., the large land-owning timber company.

In one of the most extensive projects mounted in the war against the highly infectious and costly cattle disease, state and federal animal health officials have launched a drive to "clean up" Bang's Disease in the thousands of acres of grazing land leased to area cattlemen by Weyerhaeuser.

Under an agreement signed by the animal industry division of the department and Weyerhaeuser, cattle can enter the leased pastures of the timber company only if they come from brucellosis-free herds and have passed a negative brucellosis test before being put in the pastures.

Weyerhaeuser, which holds title to some 892,000 acres of timberlands in McCurtain, LeFlore and Pushmataha counties, leases thousands of acres of the timberlands for grazing to many different owners. Herds are often mixed together but ownership is

determined by brands or other means.

Dr. Robert Hartin, state veterinarian, said the new regulations affected about 20,000 cattle in Pushmataha and McCurtain counties. A similar program had already been in effect in LeFlore County, where timber and grazing lands are dominated by the Ouachita National Forest.

Using a mobile laboratory and a staff of about eight persons, the massive field operation will cover four different Weyerhaeuser forest districts over a four-month period. Crew members include state department of agriculture laboratory technicians and veterinarians and fieldmen from both the department and the USDA.

"This project should be a tremendous help in controlling the spread of brucellosis in southeastern Oklahoma," Hartin said. "It may provide the pilot program needed to enable cattle producers of southeastern Oklahoma to progress more rapidly in eradicating brucellosis from their section of the state."

Often criticized in the past by cattlemen from other parts of the state and by state and federal officials, local cattlemen's cooperation in the program has exceeded all expectations.

Coming Events

- Jan. 14-24—National Western Stock Show, Denver, Colo.
- Jan. 20—American Angus Assn. National Western Bull Show, Denver, Colo.
- Jan. 20-21—MPLA Texas Longhorn Steer Show, National Western, Denver, Colo.
- Jan. 21—American Murray Gray National Show at the National Western, Denver, Colo.
- Jan. 28-Feb. 8—Southwestern Expo & Fair Stock Show, Fort Worth, Tex.
- Jan. 31-Feb. 8—Black Hills Stock Show, Rapid City, S.D.
- Jan. 18—All Simmental Angus Sale, Anthony Shadow Sale, Bennett, Colo.
- Jan. 19—American Galloway Breeders Assn. 10th Mile Hi Sale, Denver, Colo.
- Jan. 19—Markey Cattle Assn. Sale, National Western Stock Show, Denver, Colo.
- Jan. 19—No. American Blonde Aquilina Foundation National Western Sale, Denver, Colo.
- Jan. 21—American Angus Assn. National Western Bull Sale, Denver, Colo.
- Jan. 21—American International Sale at the National Western, Denver, Colo.
- Jan. 21—American Hereford Farnam Sale, Denver, Colo.
- Jan. 21-22—North American

- South Devon Assn. Show & Sale, National Western, Denver, Colo.
- Jan. 22—American Murray Gray Assn. National Sale at the National Western, Denver, Colo.
- Jan. 22—Century's Double Hook Ranch Charolais Special Edition Sale, Bennett, Colo.
- Jan. 22—Riverdale Hereford Ranch, Maxwell, Neb.
- Jan. 23—American Pinzgauer Assn. Sale, Denver, Colo.
- Jan. 23—MPLA Texas Longhorn Sale at the National Western, Denver, Colo.
- Jan. 23-24—Am. Buffalo Assn. Gold Trophy Show & Sale, National Western, Denver, Colo.
- Jan. 24—Kettler Hereford Special Private Treaty Sale, Sturgis, S.D.
- Jan. 24—Nebraska Spectacular Limousin Sale, Grand Island, Neb.
- Jan. 24—Rocky Mtn. Santa Gertrudis Assn. National Western Sale, Denver, Colo.
- Jan. 27—Emil K. Hoffman & Son Hereford Sale, Lodi, S.D.
- Jan. 28—Knappton 3000 24th Annual Hereford Education Sale, Gam Valley, S.D.
- Jan. 31—Davidson Hereford Ranch LaJunta, Colo.
- Jan. 31—Forster Farm Simmental Production Sale, Smithfield, Neb.
- Jan. 31-1st National Western Hereford Sale, Grand Island, Neb.
- Jan. 21-22—North American

Food safety for consumers carries heavy price in store

Consumers of foods from animals now have extensive assurance of the safety of these products as a result of laws and regulations enacted over the last several decades, but this progress has not been made without costs.

As a result of some of these same laws and regulations, advances in development and use of drugs, essential nutrients, and pesticides in animal production have been slowed to a snail's pace. Productivity of scientific effort has been reduced, and increases in efficiency of animal production have been curtailed because of them.

All these effects show up in the market as increased prices consumers must pay for foods from animals.

The naturally occurring element selenium was discovered in 1957 to be an essential nutrient for animals, and two years later its addition to animal diets was authorized in New Zealand.

"But in the U.S., it has taken 22 years to gain approval from the Food and Drug Administration to add this nutrient to the diets of certain poultry, swine, sheep, and cattle," according to Duane Ulrey, a member of a task force of 15 scientists commissioned by the Council for Agricultural

Science and Technology (CAST) to prepare a report on the impact of government regulations on the use of chemicals in animal production.

"Our inability to add trace quantities of this trace mineral to animal diets that are deficient in selenium has cost billions of dollars in reduced performance, sickness, and death of food animals," says Ulrey, an animal nutritionist at Michigan State University.

"Losses due to selenium deficiency in cattle and sheep alone have been estimated to exceed \$500 million in a single year—costs that have been added to the price of the meat and other products we derive from these animals."

"The regulatory hurdles are especially troublesome for animal nutrients that are not patented because all companies can sell them, and no one company can afford to produce all the information needed to obtain approval for their use from the Food and Drug Administration. Because of this, we had to organize a special research program among university scientists to develop all the information needed for selenium use."

"Many years of research by publicly sponsored scientists have been invested in

this effort to satisfy Food and Drug Administration requirements, and we still aren't done."

"With proprietary or patented products, the problem is different," says Charles Lassiter, an animal scientist at North Carolina State University. "If a company has a good product with a wide enough potential market and enough capital to invest, it can do the work needed to obtain approval from the Food and Drug Administration and still make a profit in the end, but the process is frustrating and slow, and it is expensive."

"If a company can't see enough of a market to more than recover its costs, it won't bother to seek approval. This means that our approval process prices products with minor though important uses out of the picture."

The sturdy old pioneers who blazed the trail now have descendants who burn up the road.

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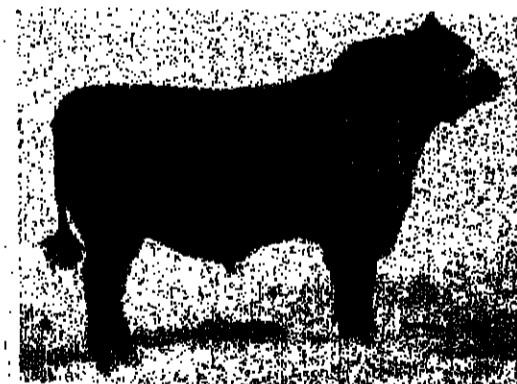
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First in News of the Beef Cattle Industry

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Block headlines Farm Bureau talks; promises ag service

(Continued from page 1)
address to the delegates, representing more than three million Farm Bureau families, said the embargo had cost farmers and ranchers a minimum of one billion dollars in cash grain income and has permanently disrupted grain trading patterns.

Congress and the executive branch to reduce federal taxes and spending.

Delano said he sees the 1980 increase in Farm Bureau membership (more than 98,000 new member families) as a mandate to "seek solutions to a long list of pressing farm problems, including improved farm income, the right to farm without undue regulations, adequate farm energy supplies, and a stronger voice for farmers and ranchers whenever agricultural decisions are made."

Returning to the embargo question, Delano said, "Should further Soviet aggression require sanctions, we ask for a full embargo of all trade, technology, services and cultural contacts."

Other general session speakers included Federal Reserve Chairman of the Board Paul Volcker; former Army Chief of Staff General W.C. Westmoreland; and Louisiana Congressman Henson Moore.

Volcker told Farm Bureau delegates he sees no choice

but to continue the present tight money and credit policies.

"We have not yet turned the corner on inflation," he said, citing continued increases in the prices of land and equipment. He sees a need for change in "attitudes and policies across a broad range of private and public behavior" to achieve financial stability. And he suggested that control of federal spending, a balanced budget, tax reform and regulatory changes need to begin now.

The Federal Reserve chairman asked the agriculture community to look for ways to improve the effectiveness of critical farm programs, find ways of reducing costs, and eliminate "costs that may be distorting investment decisions."

The Farm Bureau Women, with several thousand delegates, heard Dr. Cortez F. Enloe, Jr., keynote speaker, declare that "the government should not be telling the American people what to eat."

In commenting on upcoming changes in the federal government, the publisher of "Nutrition Today" said, "While Mrs. Foreman (Assistant USDA Secretary Carol Tucker Foreman) and her political cohorts will suffer only the painful experience of being rejected politicians; the troops in her army of public interest lawyers, half-baked scientists, some biochemists who should know better, and others in the battalion of food activists will find themselves out in the cold."



JOHN HUSTON

He characterized inflation as the nation's and farmer's number one problem, and said, "We have always appreciated the need for an independent Federal Reserve, but have been greatly disappointed in the Reserve's unwillingness to follow consistent policies to hold down growth in the nation's money supply to reduce inflation."

He also called for

Meat men advise new administration

(Continued from page 1)

some of the U.S. food supply, the paper said. It criticized Carter administration officials for placing too much emphasis on consumer interests.

The authors also urged the new administration to eliminate "burdensome, unrealistic" government regulations. They called for a return to multiple-use and sustained-yield policies on federal lands; the current administration's attitudes and policies on grazing have been directed toward reducing domestic livestock numbers on federal lands.

The paper also called for review and revision of nutrition education programs and school lunch guidelines. A procedure should be established to provide for review of government dietary recommendations by the National Academy of Sciences before such recommendations are issued. The paper said the recommendation for Americans to avoid too much fat, saturated fat and cholesterol should be eliminated from the USDA's dietary guidelines.

"While it is appropriate for the federal government to advise the public on matters of diet and health, dietary recommendations must be based on conclusive scientific information," the paper said.

In the food safety area, the report called for modifying the Delaney clause of the Food, Drug and Cosmetic Act and the Federal Meat Inspection Act to allow regulators to weigh the risks versus the benefits of food ingredients in their policy decisions. The Delaney Clause bans from the food supply any substance shown to cause cancer in laboratory animals.

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What Our Customers Say



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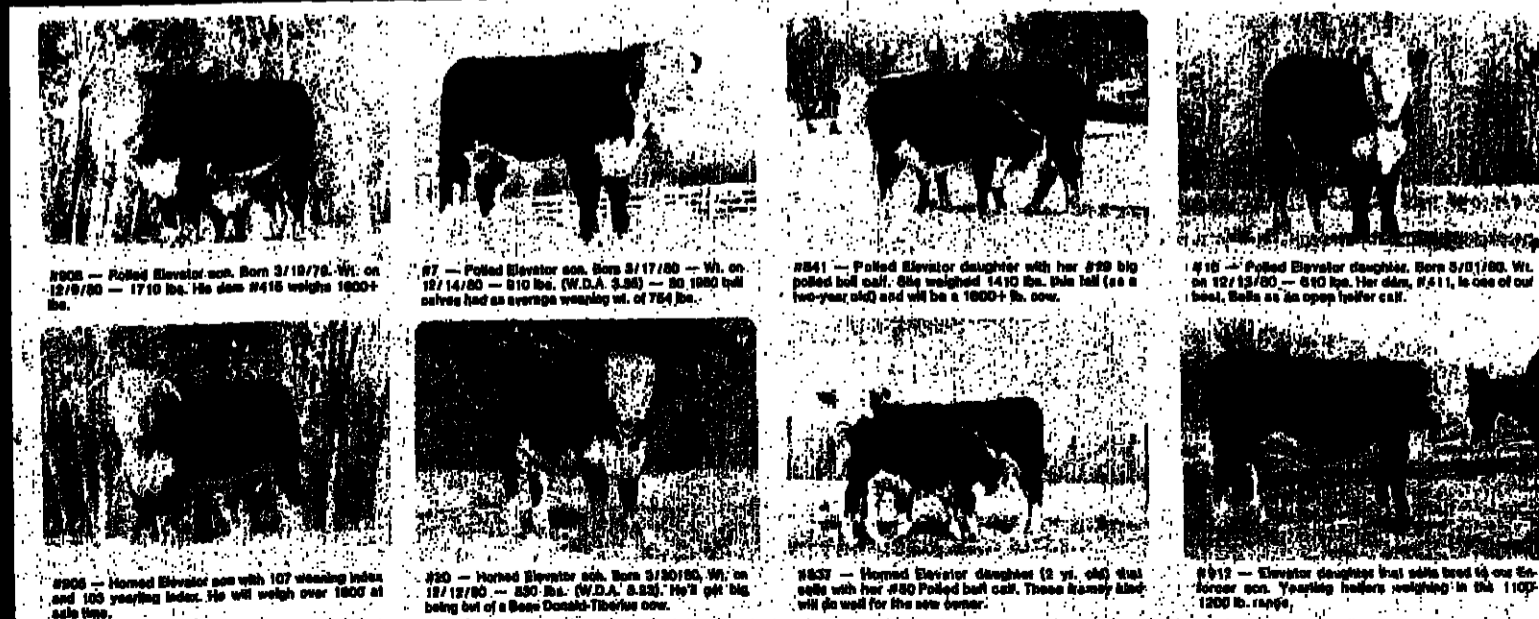
MILTON and WESLEY HYATT, HYATT BROS., HYATTVILLE, WYOMING. For nearly the last 30 years, we've stayed primarily to straighten Herefords for several reasons. One is the breed in milking ability of our herd as we have been able to increase our weaning and yearling weights by keeping individual records on every cow. The Beau Donalds bull that we purchased from you and your father, plus the ones we have raised ourselves from your great herd sire, "708", have even improved our herd as we have collected especially the extra milk (full udders) in the first calf two-year-old heifers and the sharp jump in our weaning weights. It is almost impossible to underestimate milking ability as I guess that's why so many of our sale heifers bring a premium as replacement females. Another factor is that our summer range goes up to 12,000 feet with rough terrain and we have to have active, aggressive, sound bulls like the Beau Donalds. Their big frames make them great travelers and also they bring that extra forage. The other reason we've stayed straight Hereford is that we feel we can actually crossbreed within the breed by using a different bloodline like the

Beau Donalds. Your family's extra emphasis on length of rump and depth of hindquarters (extra dressing percentage) has really paid off for us. We always get a premium for our sire as you might enjoy the picture of them below and a quote from Charlie Bowers, Bowers and Huber Feedlots, Worland, Wyo.: "The Hyatt type of Herefords are worth more as their percentage of hindquarter weight is above average. The Hyatt sires are gaining an average of 4.1 lbs. per day at a cost of only 44 cents per pound of gain. The heifers even gained over 3 lbs. per day (for a cost of 47 cents a lb.) and these are the kind of cattle that you can (if desired) feed out in 1300 lbs. for slaughter sires (or 1150 lbs. for slaughter heifers) for a yield grade 3, low Beef producers (BEP) are purchasing these cattle also at a premium."

easy-fleshing cattle with extra length and bone. Also, they are sound-minded cattle. The really unbelievable thing about them is their natural growth ability without extra feed. My records show my weaning weights have increased nearly 80 lbs. on the average resulting from the Beau Donalds bulls. They just have better conversion rates of feed to gain and the additional pounds are in the right place . . . the hindquarters."

CHUCK JENSEN, ST. REGIS, MONTANA. "We have been very pleased with the bulls that we've purchased from you and your father on three different occasions over the last six years. They have good feet and are active breeders. Plus, we have noticed a definite increase in the length of our younger cattle sired by these bulls which has increased our weights. Our first calf heifers really showed an increase in milking ability as they are becoming exceptionally good mother cows with that famous Beau Donald milking ability. Looking forward to seeing you in February."

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Government grading: Industry hands out grades of its own

(Continued from page 1)
 slight amounts of marbling. Daryl Tatum, professor of animal science at Colorado State University, said a majority of today's cattle are palatable to consumers regardless of the amount of marbling. Instead of living with a system that encourages over-fattening, he suggested de-emphasizing marbling to allow more cattle into the higher grades where they belong.

One way to de-emphasize marbling is to use outside fat thickness as an alternative, according to Mike Dikeman, professor of animal science at Kansas State University. He said research shows that a 0.4-inch fat thickness results in at least equal palatability to the choice grade. One possible grading change could allow a carcass in the choice grade with either the current marbling requirement or 0.4 inch of fat thickness.

Where the fat thickness requirement is substituted, slight marbling should still be required. Dikeman said marbling should not be totally excluded from the grading system—no more than should other characteristics of maturity, lean color and firmness.

Using fat thickness as an alternative to marbling could cut feeding time 10 to 30 days. Carl Jensen, a cattle feeder from Everly, Iowa, said some advantages to this might include reducing the beef tonnage in the country, which might help raise prices a bit, a leaner product with better yield grades and faster turnover in the feedlot.

Representing the consumer advocate point of view, Thomas B. Smith, research director of the Community Nutrition Institute, Washington, D.C., said the major concern of consumers is price—and it will be price which will dictate whether beef, pork or poultry will come out on top. He added that the beef industry is locked into a high-cost market because of the grading system which discriminates against lean beef and lower prices. If the trend continues, the industry could price itself into a specialty market in 10 to 20 years.

Smith sees no problem with modernizing grades. Few consumers know about grades under prime and choice anyway, so changes would result in a minimum of confusion. One alternative would be to lower the choice grade to include all or some of the good grade. Another possibility would be change the name of the good grade to a more appealing "choice-lean" or "choice-lite." The standard grade could be called "USDA lean," Smith said.

Other presentations were given at the 2½-day conference on new technologies and methods, the process and politics of implementing grade changes, the future of cattle production in the U.S. and the innovative merchandising of beef's competitors, among others.

The National Beef Grading Conference was sponsored by the National Cattlemen's Assn., the Iowa Beef Industry Council, the Iowa Cattlemen's Assn. and Iowa State University, and co-sponsored by 12 state beef councils. More than 300 persons from 32 states and two Canadian provinces representing cattle feeders, purebred breeders, packers, purveyors, retailers, processors, consumers, researchers and the USDA debated what changes, if any, are needed in USDA beef grading specifications and procedures.

William Zmolek, ISU extension livestock specialist and coordinator of the milestone conference, said the goal of the meeting was to create an awareness of problems in the beef industry related to grading and to provide a source of information upon which future proposals could be based.

W.T. Berry, executive vice president of the National Cattlemen's Assn., said research information and the different points of view which came out of the conference will be a major part of the input for developing an NCA position paper on modernizing the beef grading system.

Comments
 (Continued from page 1)
 Whether those approvals do go forward will be a true test of the transition process for the animal drug industry and livestock producers.

The upshot is that there could be a significant shift toward more cooperative and voluntary self-enforcement programs.

GLEN RICHARDSON

Making a change... red tape wheels roll

In about 60 days, the USDA will begin the formal procedure that could ultimately change the U.S. beef grading system, a top Food Safety and Quality Service official said, according to CNS.

The official, FSQS deputy administrator, Michael Huggins, told CNS that the meat quality division would have an opinion paper identifying beef grading issues to present to top USDA officials in about two months. Presentation of the opinion paper is the first of a four-part process that USDA must go through to implement new or revised regulations.

Huggins said the paper would include the views of the various industry segments and consumers that would be affected by beef grading changes. FSQS has done only minimal preliminary work on grading changes at this time, he said, because the department is waiting until now USDA leadership takes effect later this month.

Speaking before a National Beef Grading Conference in Ames, Iowa, Huggins said grading ideas discussed during the three-day conference will have a significant impact on the FSQS decision-making process.

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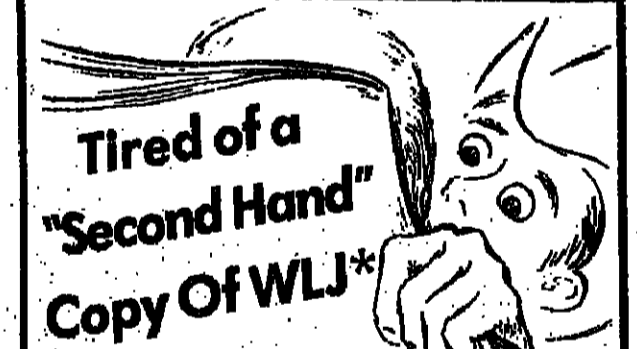
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Concern grows for sinking water lines

Parts of the Midwest are entering their third year with reduced stream flow and declining water tables as a result of below-average precipitation, the National Weather Service in St. Louis, Mo., said, according to CNS.

Although sporadic dry spells have affected the Midwest during the past 30 years, the current drought has lasted since the fall of 1979. There is considerable concern for major stream flows this year because there is no snow cover in any of the affected areas, particularly the more northern states. In those states, snowfall is the main source of stream flow, the NWS said.

Most of Nebraska, western Iowa, eastern Kansas, central and eastern South Dakota and nearly all of Missouri had moisture deficits of five to 13.00 inches (125 to 325 mm) in 1980. This precipitation represented 56 to 96% of normal, with most midwestern areas reporting 70 to 75% of normal.

The flow of the Missouri River already has been reduced, and projections for stream flow during the summer call for a continuation of the reduced flow.

The National Weather Service reports current conditions in the principle basin as follows:

- Osage Basin, Kansas-Missouri: Below-normal stream flow, reservoirs near normal, soil conditions moderately dry.
- Grand River Basin, Missouri-Iowa: Minor flooding in early December has kept reservoirs, stream flows and soil conditions near normal.
- James and Sioux Basin, South Dakota: Stream flow slightly below normal. Soils dry to very dry.
- Platte Basin, Nebraska: Stream flow below normal.



ELECTED—Harlan Oltjen, a farmer-feeder from near Everest, Kan., was elected Kansas Livestock Assn. President-elect at the annual KLA convention in Wichita. Oltjen's farming operation consists of soybeans, corn and wheat. He also feeds cattle in commercial feedlots in Texas and Kansas.



PRESIDENT—Jim Ungles, a farmer and rancher from near Salanta, Kan., has been elected president of the Kansas Livestock Assn. Ungles, who succeeds Kenneth Knight of Lyons, was elected president of the 8000 member association at the annual KLA convention in Wichita.



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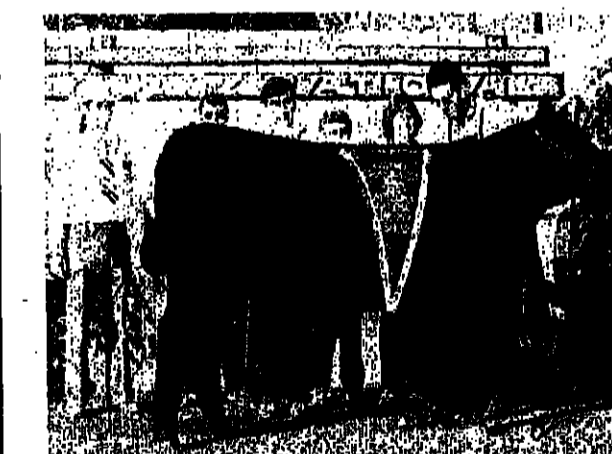
GRAND CHAMPION CHAROLAIS BULL
 RER Citation L253, 11-3-79 by LCR Impressive G560
RAINBOW'S END RANCH
 Douglas, Arizona



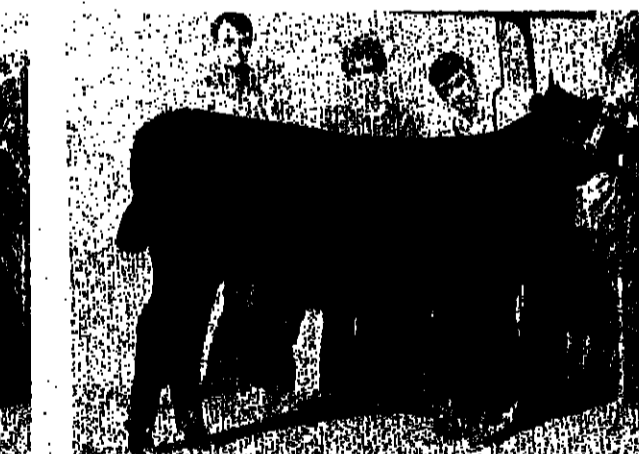
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 RER Executor L166, 4-28-79 by HCR Expectation 289
RAINBOW'S END RANCH
 Douglas, Arizona



RESERVE GRAND CHAMPION CHAROLAIS HEIFER
 RER Royal Hanna L270, 11-5-79, by LCR Impressive G560
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 Douglas, Arizona



GRAND CHAMPION ANGUS HEIFER
 Nelson Protet, 2-22-79 by Nelson Headstart
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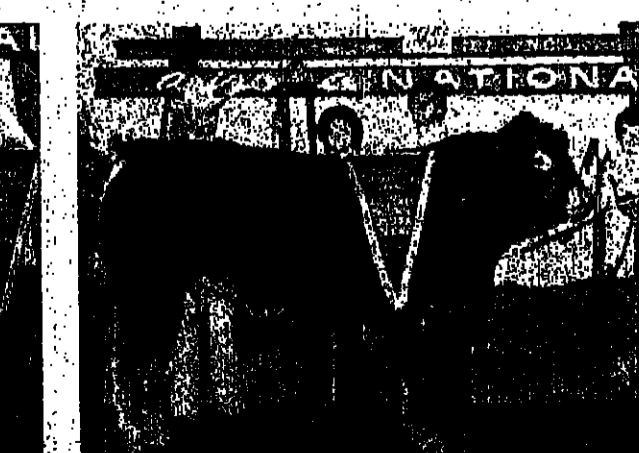
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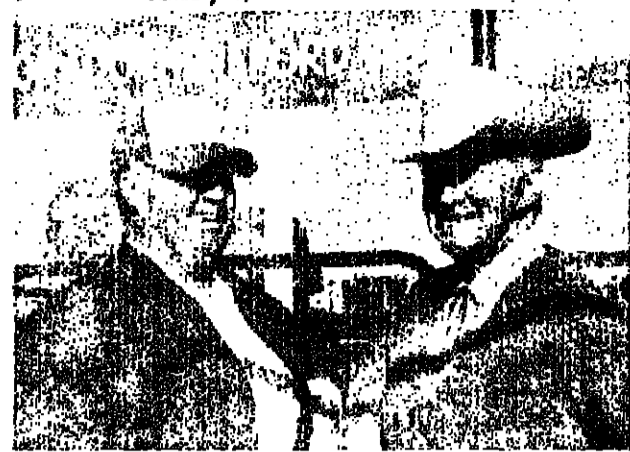


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SHOW VISIT—Taking time out for a visit during activities at the National Western Stock Show were Bob Miller (left), Elizabeth, Colo., president of the Colorado hereford Assn., and Mack Jones, formerly with the Western Livestock Journal. (Staff photo by Patti Thorne)

Warning:

Cool weather may bring "the big itch"

The first warning flag should go up with cooler weather. And the second will come when cattle begin scratching up against posts or suddenly flicking heads to lick an itch on their backsides.

These are signs stockmen should watch for as cooler weather steps up the probability of lice on cattle and subsequent economic loss to herd owners, cautions Dr. Robert Hartin, Oklahoma veterinarian.

Left unchecked, body lice or the more pernicious variety of bloodsucking lice can spread rapidly throughout a herd, Hartin said. Economic loss comes to cattlemen from bruised and lacerations to animals who

scratch against fences or posts, through weight loss, possible decreased milk production and even anemia and sometimes death.

The milder form of these pests are body lice who live off the flakes and debris of skin, Hartin said.

But of far greater impact on the animals and to cattlemen economically are the bloodsucking lice. These penetrate the skins of animals, can cause extreme discomfort and often cause raw wounds and scabs from scratching.

Among cattlemen and animal health officials, the latter is sometimes called "the big itch." It is highly contagious and especially costly to cattlemen.

Drug for scabies may halt dipping

An experimental compound, ivermectin, kills parasite found on livestock and could eliminate dipping cats used to treat cattle scabies, according to Garry Kuhl, Kansas State University beef specialist.

Kuhl, speaking at a Nebraska Cattle Feeders Seminar, said that a single injection of ivermectin, which is derived from streptomycin, will treat cattle for scabies, lice, ticks, grubs, lungworms and other internal parasites. He said it could save the livestock industry millions of dollars, according to CNS.

Presently, the treatment of cattle scabies in Nebraska alone costs cattlemen an estimated one million dollars a year.

The drug may be approved by the Federal Drug Administration for release sometime this year, Kuhl said.

Ivermectin is also effective in treating mange, lungworm, and a variety of other swine parasites and also parasites plaguing sheep, horses and dogs, Kuhl said.

The drug circulates in an animal's system for about eight days, Kuhl said. It has successfully controlled cattle scabies in a South Dakota feedlot experiment, he said, and appears to have no ill effects on mammals.

*** Nothing makes a woman feel older than meeting a bald-headed man who was two grades back of her in school.

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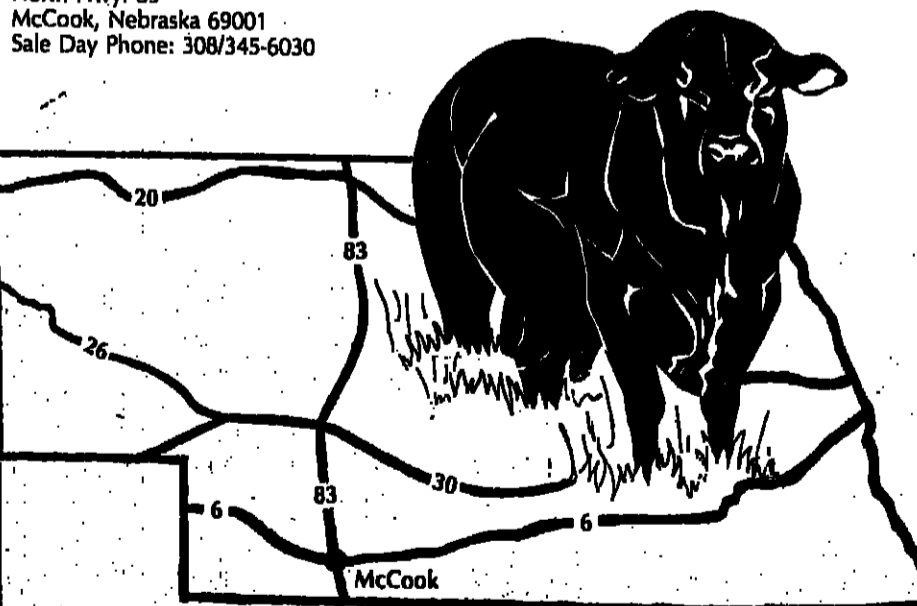
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Market Roundup:

New Year begins with little direction

IT IS MIDWAY THROUGH January and three weeks into the new year. Nearly everyone has spent the past weeks searching for clean signals foreshadowing the next major trend in the livestock and meat industries, but there seems to be only hits and misses to pieces of work. The markets are gearing for a new year but it is taking time to get the pumps reprimed and pointed in a definite direction, according to a CNS report.

WASHINGTON AND OREGON choice steers \$68-69.50. Choice heifers \$66.50-67.50. Southern San Joaquin and Nevada mostly choice steers \$68-70; good and choice \$68.50-70; long-fed Holsteins \$68-69.50; good \$67.50-68. Mostly choice Nevada steers \$68; good and choice \$68-68.50. Nevada mostly choice heifers \$65.50-66.50; good and choice \$65. California choice steers \$68-70; good and choice \$67-70. Choice heifers \$65.50-66.50; good and choice \$65-65.50. Arizona choice steers \$70; good and choice \$67; mostly good \$68-69. Good and choice heifers \$65.

Colorado mostly choice steers \$66-66.75. Choice heifers \$64-65. Western Kansas choice steers \$66.50; good and choice \$66-66.50. Choice heifers \$64-64.75. Eastern Kansas choice steers \$66.25-67. Choice heifers \$64.50-65; good and choice \$63-64. Mostly choice heifers \$62-63.50. Montana choice steers \$66-67; good and choice \$65-66. Mostly choice heifers \$63-64.

CALIFORNIA MD. FRAME #1 480 lb. steers \$73-75; 700 lbs. \$72-50; 750-800 lbs. \$68. Md. frame #1 heifers \$65-750 lbs. \$62-64.60; 700-725 lbs. \$66-68.10; 625-635 lbs. \$75.24-78; 680 lbs. \$72; 770-825 lbs. \$71.50-73. Washington and Oregon md. and lg. frame #1 steers \$70-73. 485 lb. heifers \$65.

Nevada md. frame #1 775-800 lb. steers \$68; 425 lb. steers \$62-60.84. Oklahoma md. frame #1 steers 300-400 lbs. \$82-85; 400-500 lbs. \$73-80; 500-600 lbs. \$70-75.50; 600-700 lbs. \$70.50-73.25; 700-800 lbs. \$69.50-72. Md. frame #1 heifers 300-400 lbs. \$65-68.50; 400-500 lbs. \$63.25-65.75; 500-730 lbs. \$62.50-65.50. Texas md. frame #1 steers 300-400 lbs. \$80-86; 400-500 lbs. \$75-80.50; 500-600 lbs. \$74.50-78.50; 600-700 lbs. \$72.75-74.50; 700-800 lbs. \$71.25-74; 800-900 lbs. \$69.25-71.50. Md. frame #1 heifers 300-400 lbs. \$68.50-73; 400-500 lbs. \$65-69; 500-600 lbs. \$62.40-67; 600-700 lbs. \$64-65.75; 700-800 lbs. \$60.50-63.50.

KANSAS MD. FRAME #1 steers 300-400 lbs. \$83.50-87.50; 400-500 lbs. \$78.25-83.60; 600-800 lbs. \$72-76.75; 600-700 lbs. \$70.90-74.40; 700-800 lbs. \$70.25-74.30; 800-900 lbs. \$68.75-73.80; 900-1000 lbs. \$66.70-68.25. Md. frame #1 heifers 300-400 lbs. \$71.50-76.50; 400-500 lbs. \$68.90-74; 500-600 lbs. \$64-67.20; 600-700 lbs. \$63.25-66.60; 700-800 lbs. \$63.25-66.25; 800-900 lbs. \$55-58.25.

Colorado md. and lg. frame #1 steers 275-400 lbs. \$82-90; 400-500 lbs. \$78-90; 500-600 lbs. \$74-79; 625-775 lbs. \$71-75; 800-925 lbs. \$67-70. Md. and lg. frame #1 heifers 300-400 lbs. \$72-79; 400-500 lbs. \$68-78.50; 500-600 lbs. \$66.50-72.50; 600-700 lbs. \$62.75-67.75. Wyoming, western Nebraska, southwestern South Dakota, md. few lg. frame #1 steers 400-500 lbs. \$80.75-87.20; 700-775 lbs. \$70-74.10; 800-975 lbs. \$66.10-66.75. Heifers, md. few lg. #1 375-425 lbs. \$67.75-75; 725-800 lbs. \$63.75-67.20. Montana md. frame #1 steers 450-500 lbs. \$78-80; 600-700 lbs. \$72-75; 800-850 lbs. \$68-70; 900-1000 lbs. \$65-67. Md. frame #1 heifers 400-525 lbs. \$67-70; 550-650 lbs. \$65-66.

SOUTHEAST STATES MD. FRAME #1 steers 200-300 lbs. \$79-92; 300-400 lbs. \$72-83; 400-500 lbs. \$67-76; 500-600 lbs. \$62-73; 600-700 lbs. \$58-69; 700-800 lbs. \$55-66. Md. frame #1 heifers 200-300 lbs. \$63-70; 300-400 lbs. \$57-67; 400-500 lbs. \$56-64; 600-600 lbs. \$55-62; 600-700 lbs. \$53-60.60.

Replacement cows, md. frame #1 young 700-900 lbs. \$63-82 per cwt. at \$400-490 per head; 900-1100 lbs. \$64.50-68.00. Md. frame #1 three to seven year old cows \$45-55 per cwt. md. frame #1 900-1100 lb. four to eight year old cows \$45-60 per head; md. and lg. frame #1 three to eight year old 1000 to 1300 lb. cows \$55-70.50 per head; few md. frame #1 three to seven year old 750-1050 lb. cows with 75-300 lb. calves \$60-650 per pair.

MIDWEST SLAUGHTER LAMBS, choice and prime 90-110 lbs. woolled \$51-55.25; 110-120 lbs. \$45-52; 120-130 lbs. \$43-45; some 120-140 lbs. \$38-43; choice and prime 90-115 lbs. shorn with No. 1 and 2 pelts \$51-57.90; 115-120 lbs. \$47-51; few 133-144 lbs. \$39-43.50. San Angelo good slaughter ewes \$27.50-32; few \$32-34; cull and ut. \$20-27.50. Midwest ut. and good \$15-20; cull \$10-15. Billings few cull to good \$16-20. San Angelo feeder lambs, choice and fancy 55-75 lbs. \$65-72.75; 75-80 lbs. \$68-64.50; 80-100 lbs. \$55-60. Midwest choice and fancy 45-65 lbs. \$65-71; 75-92 lbs. \$66-61.50. Billings choice and fancy 70-85 lbs. \$64-66.25; 85-105 lbs. \$62-65. San Angelo stock ewes good mostly solid mouths \$38-46.40 per head; Billings good mixed ages \$45-50 per head; md. and good short term ewes \$25-37.50 per head; few choice and fancy 90-100 lb. whiteface ewe lambs \$56-58.50. Sioux Falls, S.D., U.S. #1-2 20-30 lbs. \$24.50-30; 30-40 lbs. \$20-39.50; 40-50 lbs. \$35-50-42.50; 50-60 lbs. \$42-46.50; 60-70 lbs. \$44-52; 70-80 lbs. \$47-50-56; 80-100 lbs. \$54-57.

—JOYCE PALMER

CENTRAL AUCTION ROUNDUP

(Report is as quoted by markets)

AMARILLO LIVESTOCK AUCTION

Amarillo, Texas, Jan. 12
6,400 head received: Feeder steers, md. frame 1 215-235 lbs. \$88-98; 50; 300-400 lbs. \$80-84; 400-500 lbs. \$75-80.81; 500-600 lbs. \$71-75; 600-700 lbs. \$70-72.80; 700-800 lbs. \$67-72.80; 800-900 lbs. \$67-72; 900-1000 lbs. \$67-72.80; 1000-1100 lbs. \$66-70; Feeder heifers, md. frame 1 275-300 lbs. \$69-72; 300-400 lbs. \$66-70; 400-500 lbs. \$63-75-68; 500-600 lbs. \$62-65.75; 700-800 lbs. \$63-63.70. Md. frame 1-2 300-500 lbs. \$61-65; 600-700 lbs. \$56-60.63 Slaughter cows, ut. 2-3 \$39-43; canner and cutter 1-2 \$39.50-39; 650-750 lbs. \$30-33. Replacements, md. frame 1 300-350 lbs. \$73-74.50; 350-400 lbs. \$71-75-73.90; 700-775 lbs. \$68-71.40. Md. and lg. frame 1 and 2 550-700 lbs. \$68-70. Feeder heifers, md. frame 1 300-400 lbs. \$88-71; 400-455 lbs. \$86-68; 500-600 lbs. \$84-85.80. Md. frame 1 and 2 550-470 lbs. \$62.50-64.50. Slaughter cows, ut. and comm. 2-4 \$43.50-46.25; high dressing \$47-47.60; cutter \$38-43.50. Slaughter bulls, YG 1-2 1170-1695 lbs. \$49-58.25. Replacements, md. frame 1 and 2 750-930 lbs. \$39.50-44.25.

OKLAHOMA CITY AUCTION MARKET

Oklahoma City, Okla., Jan. 8
6,400 head received: Feeder steers, md. frame 1 300-400 lbs. \$82-85; 400-500 lbs. \$73-80; 500-600 lbs. \$70-75.50; 600-700 lbs. \$70.50-73.25; 700-800 lbs. \$69.50-72.80. Md. frame 1-2 375-425 lbs. \$63-64.50; 500-675 lbs. \$61.60-63.25. Slaughter cows, ut. and comm. 2-3 \$41.75-43.75; cutter 1-2 \$37.75-41.75. Slaughter bulls, YG 1-2 \$50-57.75; high dressing 1800 lbs. \$59.

MCKINLEY WINTER LIVESTOCK COMM. CO., INC.

Dodge City, Kan., Jan. 8
6,300 head received: Feeder steers, md. frame 1 300-400 lbs. \$83.50-87.50; 400-500 lbs. \$78.25-83.60; 500-600 lbs. \$72-76.75; 600-700 lbs. \$70.90-74.40; 700-800 lbs. \$70.25-74.30; 800-900 lbs. \$68.75-73.80; 900-1000 lbs. \$66.70-68.25. Slaughter cows, ut. and comm. 2-3 \$42.50-44.25; cutter 1-2 \$37.25-40; low dressing \$33.50-37.50. Slaughter bulls, YG 1-2 1060-2070 lbs. \$50-55.50.

TEXHOMA LIVESTOCK COMMISSION CO., INC.

Texhoma, Okla., Jan. 9
5,670 head received: Feeder steers, choice to 300 lbs. \$82.25-90.25; 300-400 lbs. \$76-84; 400-500 lbs. \$72.50-74.25; 600-700 lbs. \$70-71.10. Feeder heifers, choice to 300 lbs. \$70-71.50; 300-400 lbs. \$68.90-68.75; 400-500 lbs. \$65.90-68.40; 500-600 lbs. \$65-66.30.

EMPORIA LIVESTOCK SALES CO., INC.

Emporia, Kan., Jan. 9
2,851 head received: Feeder steers, choice 250-500 lbs. \$78-83; good \$73-75; common \$69-71. Good and choice 500-650 lbs. \$73-75; common \$68-70. 650-850 lbs. \$68-72; common \$62-65; 850-1100 lbs. \$64-68; common \$61-63. Feeder heifers, choice 250-450 lbs. \$68-70; good \$62-64; common \$58-60. Good and choice 450-650 lbs. \$66-70; common \$58-60; 650-850 lbs. \$61-63; common \$58-59. Slaughter cows, heifers \$58-59; ut. \$41-44; comm. \$38-40; canner and cutter \$38-42; 750 lbs. and heavier \$64-66; Slaughter bulls, ut. \$52-53; cutter and canner \$50-52; 750 lbs. and heavier \$54-56. Replacements, pairs \$675-750; stocker bulls 600-700 lbs. \$58-63; 700-1000 lbs. \$53-55.

PORT CITY STOCKYARDS

Seely, Texas, Jan. 1
2,402 head received: Feeder steers, md. frame 1 250-300 lbs.

Product for fly control wins "special status"

Ecibitan insecticide, a product designed to control flies in and around poultry and livestock premises, has been granted 24(c) Special Local Need registrations in the States of Illinois, Kansas, and Oklahoma.

CENTENNIAL LIVESTOCK AUCTION

Fort Collins, Colo., Jan. 8
1,377 head received: Feeder steers, lg. frame 1 230-365 lbs. \$79-90.81; 400-480 lbs. \$77-85; 500-595 lbs. \$74-82.75. Md. and lg. frame 1-2 315-405 lbs. \$70-77. Feeder heifers lg. frame 1-2 240-285 lbs. \$69-70.78; 325-390 lbs. \$73-77.50; 40-485 lbs. \$69-70.73. Md. frame 1-2 330-425 lbs. \$65-69.50; 400-485 lbs. \$65-69.50; 500-585 lbs. \$62-66.50; 450-550 lbs. \$60-64; 550-600 lbs. \$58-60 slaughter cows, ut. 2-3 \$43-40-45.50. YG 1-2 \$45-50-47. YG 4-5 \$40-43; cutter \$40-43.50. Canner and low cutter \$38-50-39.50. Slaughter bulls, YG 1-2 1200-1700 lbs. \$50-58.50.

CLOVIS LIVESTOCK MARKET

Clovis, N.M., Jan. 7
1,798 head received: Feeder steers, md. frame 1 300-350 lbs. \$82-83; 400-450 lbs. \$76-82; 525-600 lbs. \$73-74.50; 600-700 lbs. \$71-75-73.90; 700-775 lbs. \$68-71.40. Md. and lg. frame 1 and 2 550-700 lbs. \$68-70. Feeder heifers, md. frame 1 300-400 lbs. \$88-71; 400-455 lbs. \$86-68; 500-600 lbs. \$84-85.80. Md. frame 1 and 2 550-470 lbs. \$62.50-64.50. Slaughter cows, ut. and comm. 2-4 \$43.50-46.25; high dressing \$47-47.60; cutter \$38-43.50. Slaughter bulls, YG 1-2 1170-1695 lbs. \$49-58.25. Replacements, md. frame 1 and 2 750-930 lbs. \$39.50-44.25.

Kershaw & Sons

Commercial Cattle Feeders
Charles Kershaw • Dick Kershaw
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BRAWLEY, CALIF. 92227

Rimrock Ranches Polled Herefords

12th Annual Production Sale
Tuesday, February 3, 1981 • 12:00 noon
Winter Livestock Auction Co. • La Junta, Colorado

40 Lots 30 Coming 2-year-old registered bulls. Developed on the range, weighing up to 1400 lbs. Some excellent herd bull prospects.
10 Bred, registered heifers to start calving in March. Performance records on display prior to the sale.
Owner: Howard Melvin, Aguilera, Colorado • 303/941-4586

Sunday, FEBRUARY 1, 1981 FORT WORTH, TEXAS

Texas Select Bull Sale

19 of Texas Top Hereford Bull Prospects
Commercial Hereford Heifer Sale
500 Quality Bred & Open Commercial Hereford Heifers

Southwestern Exposition Sale Barn
Heifer Show 8 a.m. • Sale 1 p.m. • Bull Sale 3 p.m.

Bulls from these top Herds:

Weldon Edwards, Clyde; Granite Hills Hereford Ranch, Llano; B&C Cattle Co., Miami; V Bar Ranch, Stanton; Harry Born, Follett; Leroy Born, Follett; W. Perry Bolin, McKinney; Bobby Wood, Groom; Van Winkle Ranch, Buffalo; Lee Campbell Ranch, Dublin; Barber Ranch, Channing; Henke's Triple H Ranch, Fredericksburg; Jackson Bros., Abilene; Timmons Herefords, Weatherford; Ray Murphy, Brownsville; Valle Verde Ranch, Jonesboro; J.R. Parisher, Cherokee.

Heifers consigned by:
Coates Ranch Co., Big Lake; Coldwater Cattle Co., Amarillo; MO Cattle Co., Albany; M. Sansom Cattle Co., Ft. Worth; Sven R. Swenson Cattle Co., Stamford; Richard Windham, Baird; Paul Dauter, Panhandle; Double U Hereford Ranch, Post; Edgar Hutcheson, Pahrump; Leitham Ranch, Dalhart; L.C. McDonald & Sons, Starling City; J.A. Matthews Ranch Co., Albany; in Parker, Dalhart; Summerour, Dalhart; J.C. Vineyard, Texas.

Your opportunity to get into the Hereford business with the best

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Barbara Wickoff - Editor
Classified Ad Dept.
4th Floor
Livestock Exchange Bldg
Omaha, NE 68102

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Family man desires position of responsibility on cow/calf outfit. Experience, education and ambition. Will work. 307/583-9428.

MARRIED MAN, 40, wants position on ranch or feedlot. Lifetime experience in all phases of cattle industry. References. 503/426-4042.

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CAPABLE HARD WORKING
Cowboy
Seeking job on any range outfit. 28 years old, single, self starter. Good experience with cattle and horses. Excellent references. Please write to: New Mexico or Colorado. Write Ad Dept. 615 2/90 WLJ.

CATTLE RANCH
Managerial position, desirable. 30 years experience. 20 years background. 10 years on range. Excellent references. Please write to: New Mexico or Colorado. Write Ad Dept. 615 2/90 WLJ.

HELP WANTED

NEED DEPENDABLE, honest man with good mechanical ability. Must be experienced in maintenance operations for large spread out Nevada cattle ranch. Salary open. Home utilities furnished. Phone 702/237-5299, evening.

NEED MATURE, middle aged couple for ranch work in northeastern New Mexico. Will be good for crew. Husband to be a good handyman. All modern conveniences. Nice working conditions. Write Ad Dept. 528 2/90 WLJ.

DEPENDABLE individual for family ranch. Can use general ranch or household help. Written references required. Good house, utilities and salary. 2R Hereford Ranch, P.O. Box 5, Santa Rosa, NM 88495. Phone 505/472-5141.

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For MAJOR AGRICULTURAL LAND TRUST to design and implement innovative program for preservation of ag. land. Address inquiries to: Box 809, Point Reyes Station, CA 94959.

EXPERIENCED mature family man to operate 5,000 acre alfalfa project. Housing, school bus, profit incentive for a producer. Send resume and references to: P.O. Box 185, Wells, NV 89355.

FARMER FOR WYOMING mountain cattle ranch. Complete knowledge of feed irrigation, lamb production, small grain and hay production. Send resume and references to: TA Ranch, Box 399, Saratoga, WY 82331 or call: 307/325-5436 or 307/656-8277.

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For Idaho mountain ranch. Must be experienced in circle irrigation and mountain feed. Send resume to: **NOYES FEEDYARD**, Box 13A, Orleans, NE 68968.

RESPONSIBLE, retired couple for small, southern Oregon cattle ranch. Farm mechanic, summer haying, winter feeding. Comfortable home, garden area, utilities plus salary to supplement retirement income. Send resume and references to: P.O. Box 97524, OR 97524.

CHRISTIAN FAMILY wants a working manager or manager capable job. Experience in cow/calf and yearling operations. Small grain and hay, all types of equipment, knowledge of pump, windmill, etc. Can take responsibility, will relocate. Phone: 501/632-3195.

RANCH COUPLE, 30 and 26, both with B.S. in agriculture. Experienced in cow/calf and feedlot have worked in registered operations. 2 small children, husband has welding machine. Excellent mechanical experience. Write: Arne and Barb Meberg, Rt. 1, Park River, ND 58270 or call: 701/284-7478.

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WANTED: Aggressive alfalfa farmer to farm 600 acres central Nevada irrigated farm. House and utilities included. Call: 702/237-5250.

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COUPLE OR COUPLE

plus a cowboy to operate a small guest lodge in an isolated Idaho mountain ranch with cowboys and registered cattle. Job requires sprinkler irrigation, heavy horse breeding, feeding with some use of rough country riding, cooking, cleaning, public relations, guiding and boat operation. Must be capable, ambitious, and willing to relocate. Salary, benefits, and a good home. Please write to: Mountain Ranch, Box 87, Glade Park, CO 81622.

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in Utah/Colorado needs a good person with plenty of cow sense to ride herd on some WILD cow country. Beautiful canyon and mountain country. Excellent opportunities operating according to old time values. A horse power instead of pickup power. Also, we need a larger livestock gardener to handle 600 river hay acres and initiate a self-sufficient food program. Applicants should have more interest in personal growth over financial rewards. Replies and resumes to: Mountain Ranch, Box 87, Glade Park, CO 81622.

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150 BLACK and Black bald face calves. Call: 918/416-2056.

60 PAIR
Registered Hereford Herefords. 11 bred heifers. 2 herd bulls. Quality cows with popular pedigrees. Priced to sell. White Gate Ranch, 415/299-5289, evening.

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Long yearlings and coming 2's. Phone: 209/865-3407, evenings.

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For sale at private treaty. Big, ready to work. One or a semi-load. Our own growing, muscular, easy calving bloodlines. Heifers all sold to repeat buying, registered Hereford breeder. Phone: collect, 308/895-4473.

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EIGHT
3/4 Percentage Chiangus bulls. Make inquiries to Steve Stanley, Manager.
VALIANT FARMS
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Grass Valley, CA 95945
PHONE: 916/268-0298

REGISTERED POLLED HEREFORDS
Dispersion at private treaty. 32 bred cows, 7 replacement heifers, 8 calves, 1 herd sire. Make inquiries to Steve Stanley, Manager.

VALIANT FARMS
12450 Lime Kiln Rd.
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PHONE: 916/268-0298

WANTED: Up to 100, 3 to 4-year-old spring calving cow Hereford, Angus, Brangus or Black Baldy. Bred to Angus or Brangus. Must have all shots. 916/627-3620.

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Hereford Sale
65 Mountain Ready Bulls
Saturday, March 14th, 1:30 p.m.
Arkie Klehne, Auctioneer
ZR Hereford Ranch
PHONE: 505/472-5141
Santa Rosa, New Mexico
JAY COX RANCH
PHONE: 505/894-2570
Winston, New Mexico

40, 2-YEAR-OLD Brangus bull, 40-year-old Brangus bulls, 25-year-old Brangus heifers, 2-year-old Brangus heifers, 4-year-old, registered Angus cow, calving now. Also registered Brahman bulls. Double O Cattle Company, 209/865-1562 or 805/489-9152.

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Most efficient leaders or top producing females. Come to the ranch and see our bulls: Simmental (some Polled), Limousin (red or black), Maine-Anjou (red or black). Five champions and reserve champions in recent feed tests.

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20, Two-year-olds, and 25 yearlings. If you need pounds, check these bulls out. One ranch, using our bulls for the past 8 years, reports 900 pound yearling steers for the last 3 years. They feed no grain just winter hay, summer grass and good bulls.

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100 REGISTERED ANGUS BRED HEIFERS
Coming 2-year-olds. Sired by CBU Rito 4114, Emulous 1701 of SAR, Marquette Pride 4885 SAR and other top performance sires bred to OAS Testa 23-4, 894,000 bull. Marquette Pride 4885 SAR to start calving February 7th. Half sisters to 2000 lb. bull that averaged \$2,618 in December at sale.

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Harrison, Montana
Box 812
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Union County Livestock Assn.
SPECIAL FEEDER and BRED HEIFER SALE
January 28, 1991 - 1 p.m.
LaGrande Livestock
LAGRANDE, OREGON
Over 1,500 Head Expected

700 to 800 head, 400-500 lb, weaned calves, 700 to 800, 500-700 lb feeder cattle. Plus 200 choice bred heifers, bange vaccinated. All consignments are fresh country cattle.

LAGRANDE LIVESTOCK
PHONE: 503/983-2168
John B. Kirby, 503/823-4068
Dustin Schubert, 503/823-5391

40 MAINE-ANJOU, Limousin cross cows bred black Chianina and Limousin and 25 replacement; some cross, heifer calves. 100 purebred Limousin heifers. Mostly black. 303/228-0963.

FOR SALE
In the Market Sale - JANUARY 10th
1:00 p.m. at Stockyard Sale Arena
2 Fullblood Bulls + 2 Fullblood Heifers
1 Black 7/8 Bull + 2 White 7/8 Bulls
8 Dark Gray & White 3/4 Bulls + 1 Black 1/2 Bull
We will also have a display in front of the Stockyard Sale Arena.
Home of OLO and PICANA
LIMESTONE RIDGE MARCHIGIANA
And
SCHWERTFEGGER MARCHIGIANA
And
CARL CHOITZ MARCHIGIANA
Elmwood, Kansas

CHEROKEE SANTA GENTRUDIS
Outstanding bulls and females sold Denver Sale Barn, Center, 10 A.M. January 24th.
Rocky Mt. SA Assn.
Come and Visit
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Twisted Kimball, Owner
2000 N. Denver, Hwy. 66
PH: 303/668-4600

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Can You Name...
AKC registered...
Foundation stock...
Excellent guard and stock dogs...
2 females, 18 months old. 2 males, 8 weeks old.
AR-DON KENNELS
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Scappoose, OR 97056
PHONE: 503/543-2819

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January 17th and 18th
JAY BEE BELL JACK
1978 Somerset Station
Sires: Baron Bell
AQHA Champion Sire
Dam: Scooter Bell
Daughter of Two Eyed Jack
AQHA Champion Sire
This horse has been started in riding. Never shown. Definitely a stallion prospect.
Owens
Boyd 30146
PHONE: 402/225-4431

AKC Registered...
Foundation stock...
Excellent guard and stock dogs...
2 females, 18 months old. 2 males, 8 weeks old.
AR-DON KENNELS
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All ages, some Polled. Performance tested.
Yankee Slough Simmental
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SIMMENTAL BULLS
For Sale
Best selection ever. Bulls located in Texas and Wyoming. Call today.
Tom Risinger
512/622-3695

25 SERVICEAGE Angus bulls. Bernard Weininger, Rt. 2, Box 75, Vale, OR 97918. Phone: 503/473-2040.

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Mountain raised feeder steers, 375# to 800#, vaccinated, pre-conditioned. No phone: Star Rt., Box 52, Alamo, NV 89001. Give best time to call.

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8 Short yearling bulls. Grand sons of BT CL Domino 15G. 91/268-1810, Grass Valley, California.

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HOY HEREFORDS
Weed, California
PHONE: 916/938-2110
916/938-2145

REGISTERED HEREFORD
Bulls. One, 3-year-old, three, 2-year-olds. McGahey Hereford Ranch, Elk Grove, California. 916/885-3194, evenings.

Performance Bred Angus
Bulls, Pairs, Bred Cows
Bred and Open Heifers
David & Danny Medeiros
PHONE: 209/632-8015
or 688-0759
Turlock, California

FOR SALE
Registered Longhorn Bulls
Be kind to yourself and your first calf heifers.
CARSON RIVER RANCH
Silver Springs, Nevada
PHONE: 702/577-2730
(1 hour from Reno)

REGISTERED
Shorthorn bulls and females
100% best Shorthorn.
LINDCREST RANCH
Harold & John Preston
Rt. 1 Box 240
Warden, WA 98857
PHONE: 509/349-2882

FOR SALE
Registered Longhorn Bulls
Be kind to yourself and your first calf heifers.
CARSON RIVER RANCH
Silver Springs, Nevada
PHONE: 702/577-2730
(1 hour from Reno)

POLLED AND HORNED SHORTHORN BULLS
2-year-olds
Semen tested
Ready to work
COBB STOCK FARM
PHONE: 209/439-1364
or 439-2583

200 PERCENTAGE and purebred Simmental females for sale. Prickly Pier Simmental Ranch, Don Burnham, 2515 Canyon Ferry Rd., Helena, MT 59601. Phone: 406/442-4702.

CATTLE FOR SALE
Beefmaster bulls, large inventory of calves, yearlings and 2-year-olds available.
SNOWFLAKE BEEFMASTERS
Star Rt. 1, Box 5120
Snowflake, AZ 85937
PHONE: 602/536-7115
or 602/536-7375

ANGUS BULLS
15 bulls, 18 months old, 11, 2's and 8, 2 1/2's & 3's. All pasture raised out of A.I. sires. Also a selection of quality females.
Deavers Registered Angus
Rt. 4, Box 4598
Orland, CA 95963
PHONE: 916/865-3053
After 7 p.m.

BRAHMAN'S
Registered
97 Mature Cows
Maneio Bloodline
Calves in Spring
Near Texarkana
501/772-7675
512/824-4687
FERGUSON CATTLE CO.

ANGUS BULLS
15 bulls, 18 months old, 11, 2's and 8, 2 1/2's & 3's. All pasture raised out of A.I. sires. Also a selection of quality females.
Deavers Registered Angus
Rt. 4, Box 4598
Orland, CA 95963
PHONE: 916/865-3053
After 7 p.m.

FISCHER RANCH
Virginia Dale, Colorado
Wellington, Colorado
* Excellent, growthy, percentage Simmental range bulls available.
* At private treaty. Bulls available from Hereford, Angus, Black & Balde and part Charolais base cows.
* Troy Belyue, Foreman
PHONE: 303/686-3895

ANGUS BULLS
Registered yearlings and 2-year-olds. Production and semen tested. Contact: Dick Montague, Sunny Brook Ranch, Paso Robles, California. 808/238-0963.

FOR SALE
40 MAINE-ANJOU, Limousin cross cows bred black Chianina and Limousin and 25 replacement; some cross, heifer calves. 100 purebred Limousin heifers. Mostly black. 303/228-0963.

REWARDS
Can You Name...
AKC registered...
Foundation stock...
Excellent guard and stock dogs...
2 females, 18 months old. 2 males, 8 weeks old.
AR-DON KENNELS
P.O. Box 821
Scappoose, OR 97056
PHONE: 503/543-2819

1981 DENVER NATIONAL Western Select Sale
January 17th and 18th
JAY BEE BELL JACK
1978 Somerset Station
Sires: Baron Bell
AQHA Champion Sire
Dam: Scooter Bell
Daughter of Two Eyed Jack
AQHA Champion Sire
This horse has been started in riding. Never shown. Definitely a stallion prospect.
Owens
Boyd 30146
PHONE: 402/225-4431

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Boyd 30146
PHONE: 402/225-4431

CATTLE

REPLACEMENT heifers Brucella free, vaccinated, guaranteed open. Out of big Angus stock. 415/967-3073.

CHARBRAY
Mountain Raised Bulls
Semen Also Available
SCHAEFER CATTLE CO.
Ernie, 805/822-3487
or 854-2065
Keene, CA 93831

FOR SALE 6, young halfblood, Longhorn cows. Filmbill Longhorn Ranch, El Dorado, Kansas. Call: 316/735-4283 or 321-5016.

T TRIANGLE LIMOUSIN
Annual range bull sale
Miles City Livestock Ctr.
Miles City, Montana
40 Two-Year-Olds
406/232-1790 - Miles City
406/683-2677 - Dillon

REGISTERED ANGUS BULLS
10 Bulls, 1 to 2 years old. Bloodline is out of Great Northern and Ankonian. Dynamo. Also Marshall Legard.
COLD CREEK RANCH
PHONE: 916/459-3288

SERVICE AGE Simmental or Polled Hereford bulls for sale or rent. 4 blood females bred or open. Phone: 503/567-9035, Hermiston, Oregon.

LIMOUSIN BULLS
Big, stout, service age. Registered Limousin. Purebred or percentage. Red or black.
KUSEL RANCH
Fort Cobb, Oklahoma
PHONE: 405/843-2884

DISPERAL: Registered Red Angus, 65 head, private treaty. Many Dynamos and Galenas. Pregnancy guaranteed. The Sempron Legard, Rt. 1, Umatilla, OR 97882. 503/922-3167.

FOR SALE: BRANGUS
THE ALL AMERICAN BREED
18 Head of our top heifers, approximate weight 480 lbs.
23 Head top bulls, approximate weight 580 to 700 lbs.

4 K BRANGUS RANCH
Smithfield, NE 68876
PHONE: 308/472-3289

SNOW SEASON IS HERE!
Now's the time to sell those broke, ready to go... geldings!

HOLSTEIN BOYS
Good quality calves 215 to 500 pounds. Thin, good boned, healthy, fully vaccinated. Also black, baldies and handouts trained and delivered on approval.

K-B CATTLE CO.
Milton, Kansas
PHONE: 316/456-2838

LONGHORN BULLS
We have a large selection of breeding age bulls and yearlings ready to work for you.
Call Us
L & C CATTLE COMPANY
Larry, George & Irene Bond
Fullerton, Idaho
Evenings, 208/462-4128

BRANGUS FEEDER STOCK
Steers and heifers weighing 475 pounds. Pre-conditioned. On maintenance ration, hay and grain pellets. Gaining well. Trucking available.
Contact: Ron Marshall
PIONEER RANCH
Roberts, MT 59070
PHONE: 406/446-2262

HEREFORD BULLS for sale. Heifers and grandsons of FHR Diamond Misch. 48. Contact: Smiling D Herefords, Dennis and Carolyn Baseline, Burns, Wyoming. 307/547-3361.

REGISTERED ANGUS BULLS, EMULOUS BREEDING
Also
ARABIAN AND HALF ARABIAN HORSES
Write or Call:
RANCHO DE SIERRA VISTA
Rt. 2, Box 21, Sapelo, NM 87748
PHONE: 505/464-1188
Bob Cumford, Foreman; Wm. L. Hutchison, Owner

Class Ad Really Work
9 MURRAY GREY bred purebred cows 2 and 4 year olds. One coming 2-year-old purebred Murray Grey bull by Mr. Grassbrook, Marion, Pa. Phone: 307/866-2892.

FOR SALE: 230, 3-year-old cows. Hereford and black baldie. Bangs, vaccinated. April first calving.

DOGS 9

HAY'S DAIRYLAND AUSSIES
Trained, working stockdogs, Australian Shepherds, Blue Heelers and Border Collies. Pups and started dogs also. R.L. 214 Wolfe City, TX 75496. 214/496-2612. Will air freight.

Dog-gone...
When you advertise in WLJ's Classified Corral.

AUCTIONEERS 10A

R.P. "Bob" McHugh
Livestock Auctioneer
Real Estate or ?
30 Years Experience
Auction Means Action
Have Plans Will Fly
Complete Sales Management
PHONE: 918/233-3419
or 233-8713, Mobil

LIVESTOCK WANTED 11

WILL PAY PREMIUM for top quality, growthy, inferior calves. Angus, Hereford or A&H preferred. Call: 702/752-3794.

IF YOU HAVE good, sound, large framed, 1,000 lbs. open, Charolais cross, Holstein cross or exotic cross cows. Rio Vista will pay you a premium. Truck load minimums only. Call today: 512/677-5014.

APPRAISERS 13D

J. William Murphy & Associates
Consulting Appraisers
Rural Specialists
Condemnation - Estate Appraisals
Call Collect: 714/628-5517
5555 Riverdale Dr., Chino, CA 91710

PACIFIC Farms and Ranches 13

60 ACRE.....
Irrigated ranch, custom home, 3 bns, shop, apartment, feed barn, stock room, fuel storage, 4 acre orchard, 4 irrigated pastures, well, pump house. Irrigation District water, pump back system, walnut trees. Writer: W.G. Ranch, Rt. 1, Box 3148, Corning, CA 96021. \$325,000. \$100,000 down with interest only for 2 years.

ADVERTISE

RANCHES
1,150 Acres (Call) \$895,000.00
120 Acres (Call) \$215,000.00
1,800 Acres (Pasture Cattle) \$325,000.00
300 Acres (Allstate) \$295,000.00
725 Acres (Allstate) \$1,165,000.00
100 Acres (Allstate) \$510,000.00
170 Acres (Allstate) \$358,000.00

R.P. "Bob" McHugh
Ranch Broker
201 West Street
Altura, CA 95010
PHONE: 918/233-3419
or 233-8713, Mobil

GOOSE LAKE RANCH
Over 4,500 west coast acres. Over 1,500 riparian fronting Oregon's Goose Lake and 2,000 good, modern, irrigated pastures. 400 acres of alfalfa and wheat under wheat irrigation. Additional: 220 acres of alfalfa, pasture, excellent water, development and seedling recently completed. Good inventory of equipment included. 2 beautiful homes with superb views and corals. Also available: 10,000 bushels specialty barley and 38 acres pasture in the Goose Lake area. Principals only. Exclusively listed by:

R.B. REAL ESTATE
20420 1st St.
Fresno, CA 93728

PACIFIC Farms and Ranches 13

6,300 Acre Cattle Ranch • \$1,850,000
347 Acre Row Crop • \$1,500,000
316 Acre Row Crop • \$1,265,000
Please call for details on above ranches and other large cattle ranches.

AI Pivetti
170 Fifth St., Hollister, CA 95023
PHONE: 408/637-5588

FOR EXCHANGE/SALE by owner. 5 acres, 3 bedrooms, den, living room, white fences, orchard. 714/676-5167.

EASTERN OREGON RIVER RANCHES

Two ranches separated by one mile of government land on state highway 4 ways to divide to suit buyer. End up with 500 to 1,000 cow units or farming units with alfalfa (producing 5,000 tons/year), wheat (300 acres planted to Stephens) and pasture for smaller cow unit. Each ranch has 2 homes, barns, shops, corrals, scales and other excellent improvements. Total acreage approximately 5,500 acres including BLM. Priced from \$1,250,000 to \$3,250,000.

OWNER: 503/523-6620

1,000 ACRE EASTERN Oregon
Ranch 3 miles to town. Approximately 450 wheat land, balance good hunch grass 30 h well. \$170 an acre. Owner: 503/676-9332. Best terms.

KLAMATH COUNTY RANCH

2,000 Acres mil 900 irrigated, 500 sprinkler irrigated, 400 flood, 4 wells, 2, three bedroom homes, excellent shop, 2 hay sheds, machinery shed, located 18 miles east of Klamath Falls, Oregon. Excellent all weather airport, schools and service very convenient. Priced to sell at \$1,200 per acre.

GREAT BASIN REAL ESTATE COMPANY

111 S. 4th St., Klamath Falls, OR 97601
Office: 503/883-3441
Bill Noonan, 884-7973, Evenings

CENTRAL OREGON RANCH

4 Live creeks, numerous springs and wells supply this 1,000 cow/calf ranch. 20,000 deeded acres, 200 hay land, 800 irrigated. Adjacent National Forest, grazing permits, some timber. 2 homes, barns, shops and sheds, irrigation and farming equipment. \$2,700,000, terms.

Call: John Bennett

GOODWIN BROTHERS, INC., REALTORS

P.O. Box 475, Sisters, OR 97759
503/649-2931 or 549-9981
Call us for information on Oregon ranches, all sizes.

It's a One-Stop-Shop

WLJ CLASSIFIED CORRAL

PINE TREE REALTY

208/784-1000
65 West Olive
Porterville, CA 93257
In Northern California
Manager: Bo Lacue
918/865-6105
Office at the ranch - County Road 20 and KK, Orland, CA 95953

Create Interest!

80 ACRES: Scenic beauty, pine and meadow pasture, 10 acres irrigated hayland, 2 wells, sprinkler lines, sandy tank included. This is a handy buy, \$74,500. Easy terms.

800 ACRES: Free water rights from Sprague River for 550 acres. Permanent pasture and hayland, room for more development. Good corrals. Excellent pine tree area for homesite. This is a high gain area, an excellent pasture ranch and priced right. Top duck and goose hunting. \$550,000.

800 ACRES: Approximately 200 acres irrigated, free water, port alfalfa, part meadow, 450 acres mil dryland crops. Spring fed lake with big rainbow trout. Highway frontage. Some good high ground for winter feeding and sheltered calving areas. Large, older home, outbuildings and corals. \$476,000 with terms.

2,400 DEEDED ACRES: Borders U.S. Forest and BLM grazing permits. Free water from river running through ranch plus 2. Lots of water and approximately 250 acres more can be developed. Approximately 650 acres plus under gravity irrigation, most in improved alfalfa or hayland. Paved road, school bus, mail service. Newer, 4 bedroom ranch home, machine shed, 3 bns, excellent working corrals and chutes. Ranch has scenic setting with many recreational amenities. Close to wilderness area, fine fishing, swimming, deer, duck and goose hunting. Ranch is an honest operating ranch. Will also handle 1,000 yearling summer plus 300 cow units year-around. A little of this for \$1,100,000. Some terms available.

HOLMAN REALTY, INC.

4724 S. 6th St.
Klamath Falls, OR 97601
PHONE: 503/883-3441

PACIFIC Farms and Ranches 13

DEEDED: Approximately 4,800 acres. IRRIGATED: Approximately 370 acres. Main Deschutes River/Canal flows through ranch. PERMIT: All private, long term, established history. IMPROVEMENTS: Attractive, large, spacious, 4,000 ft. home, fireplace, tile roof. Smaller similar employee's home nearby. SCHOOLS: Excellent Bend schools, including college, all sports, high scholastics, bus to door. RECREATION: In the heart of fishing, hunting and skiing. EQUIPMENT: Full line included. TAXES: \$3,800. PRICE: \$1,500,000. Terms to qualified buyer, 28% down balance to be arranged.

BEND OREGON CATTLE RANCH

Run 500 Cows Year Around

OREGON CATTLE RANCH
NORTHERN STEENS MOUNTAINS
(The Horseshoe "T" Ranch)
Capacity: Runs 1,000 Cows Year Around

DEEDED: Approximately 6,700 acres. IRRIGATED: 700 Acres plus - More can be developed. FREE WATER: Year around, 2 wells on ranch, 80% irrigation ponds. PERMIT: Private permit adjoining ranch. IMPROVEMENTS: Beautiful, 3,300 foot corner home, huge fireplace, double door slate entry, gracious center cook kitchen, Nicotyled setting. Excellent employee's dwellings. CORRALS-FEEDLOTS: 600' x 60' corrals, 2 x 8 construction. 500 head feedlot, concrete bunkers, Murphy Scale. SCHOOLS: Good school facilities, all sports, high scholastics. HUNTING AND FISHING: Trout, birds, mule deer in abundance. EQUIPMENT: Full line of equipment included. PRICE: \$2,250,000. Terms to qualified buyer. This is one of the best ranches in one of the better areas of Oregon with excellent potential to increase capacity. Cattle available at private treaty.

EASTERN OREGON CATTLE RANCH

(The Turnbull Ranch)

DEEDED: Approximately 8,000 acres. IRRIGATED: Approximately 1,200 acres. FREE WATER: Source of water on ranch. PERMIT: Private permit adjoining ranch. IMPROVEMENTS: Beautiful, 3,300 foot corner home, huge fireplace, double door slate entry, gracious center cook kitchen, Nicotyled setting. Excellent employee's dwellings. CORRALS-FEEDLOTS: 600' x 60' corrals, 2 x 8 construction. 500 head feedlot, concrete bunkers, Murphy Scale. SCHOOLS: Good school facilities, all sports, high scholastics. HUNTING AND FISHING: Trout, birds, mule deer in abundance. EQUIPMENT: Full line of equipment included. PRICE: \$2,250,000. Terms to qualified buyer. This is one of the best ranches in one of the better areas of Oregon with excellent potential to increase capacity. Cattle available at private treaty.

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CATTLE AND HAY RANCH

Bend, Oregon

DEEDED: Approximately 486 acres. IRRIGATED: Approximately 15. PERMIT: 100 Pair (can be increased). HAY: Puts up 350 ton. IMPROVEMENTS: 3 bedroom house, fireplace, center cook kitchen, partially unfinished. Bunk house, corals, shop, etc. SCHOOLS: Bend school. RECREATION: Best fishing, hunting, skiing. TAXES: \$800 per year. PRICE: \$450,000, 28% down. Balance to be arranged.

Call or Write: DICK ELLIOTT

ARNIE SWARENS TOWN & COUNTRY REALTY

P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3872, Eves.

RANCHES FOR SALE

LOCATED SOUTHEASTERN WASHINGTON

1. 4,500 Acres deeded, 40,000 acres leased, long term dryland cattle ranch with wells and springs. \$550,000.

2. 320 Acres undeveloped orchard or grape land or other crops. \$320,000.

3. 200 Acres all in alfalfa, 8-10 ton could be orchard. \$350,000.

4. 440 Acres irrigated, early potatoes, 1980 free water. \$528,000.

5. 380 Acres irrigated hay and grain. 1980 long term development lease. \$125,000.

6. 1,200 Acres cattle and hay ranch, sub-irrigated and circles. Free water. \$780,000.

7. 2,500 Acres cattle ranch, main headquarters, 3 large streams, feedlot, two, 3 bedroom homes, office, corals. Show place along highway. 1/2 ton feeding area. Free water. \$2,850,000.

8. 90 Acres undeveloped. Irrigation water available. 1 bedroom house. \$63,000.

9. 160 Acres trailer, eight, potential planted and ready. 75% developed. \$160,000.

10. 250 Acres irrigated row crop land, #1 and #2 soils, BK 48 Columbia Basin project. \$625,000.

11. 180 Acres. F.S.O.L.P. \$400,000.

12. 75 Acres irrigated in city limits. Ready for development, shopping center and etc. \$760,000.

All 12 Farms Connect.

Private Owners Sale.

Contact: Box 482, Othello, WA 99344

PHONE: 509/488-5108; 488-2395; 488-9747

WORKING COW RANCHES

\$440,000

Dude and cattle ranch. 128 acres, 57 acres under irrigation, 80' x 150' barn with enclosed arena. Box stalls along one side. Public living room and tank room. 80' x 24' pole hay barn, 80' x 24' shop. 2 bed-room home.

\$875,000

Rogue River frontage, irrigation rights on 270 acres. Beautiful 2,500 sq. ft. home with in-ground pool. Big shade trees. Garage, storage sheds, mobile home, 12' x 60', 2 big hay barns with feed bunks. Storing corals and squeeze chutes. 372 total acres.

\$495,000

280 Acres, 140 acres of grass and clover under flood irrigation in one almost level pasture, barn, shop, 4 bedroom home. Creek, feedyard.

\$265,000

80 Acres of flood irrigation. State licensed slaughter house. Farming barn, finishing barn, hay barn, light corals with squeeze chutes. 4 bedroom home plus 1 bedroom apartment.

428 Acres

Barns are under good roofs, new pole corals with Powder River Alley gates and squeeze chutes, nicely remodeled ranch home. Ranch has well, 355 acres of high producing hay and pasture under irrigation. One mile of paved country road frontage, close to Eagle Point.

\$279,000

637 Acres, rolling oak and pine with about 100 acres of open meadows, 2 springs, 2 wells, heat, 2 bedroom home, 16 miles north of Medford.

\$350,000

Farm equipment included in sale. Rogue River frontage, 32 miles of fertile land in 6 tax lots. 1,600 acres, 1,600 ac. ft. 3 bedroom, 2 bath home, air conditioning, fireplace, Jim-Air range, lots of living space, lots of built-ins. Apartment of full trees. This place has every thing.

CASCADE Real Estate

Eagle Point, Oregon

PHONE: 503/826-3666

Home Phone: Bob, 482-1742; Phil, 482-4544

Don, 482-2753

PACIFIC Farms and Ranches 13

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Run 500 Cows Year Around

OREGON CATTLE RANCH
NORTHERN STEENS MOUNTAINS
(The Horseshoe "T" Ranch)
Capacity: Runs 1,000 Cows Year Around

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EASTERN OREGON CATTLE RANCH

(The Turnbull Ranch)

DEEDED: Approximately 8,000 acres. IRRIGATED: Approximately 1,200 acres. FREE WATER: Source of water on ranch. PERMIT: Private permit adjoining ranch. IMPROVEMENTS: Beautiful, 3,300 foot corner home, huge fireplace, double door slate entry, gracious center cook kitchen, Nicotyled setting. Excellent employee's dwellings. CORRALS-FEEDLOTS: 600' x 60' corrals, 2 x 8 construction. 500 head feedlot, concrete bunkers, Murphy Scale. SCHOOLS: Good school facilities, all sports, high scholastics. HUNTING AND FISHING: Trout, birds, mule deer in abundance. EQUIPMENT: Full line of equipment included. PRICE: \$2,250,000. Terms to qualified buyer. This is one of the best ranches in one of the better areas of Oregon with excellent potential to increase capacity. Cattle available at private treaty.

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Bend, Oregon

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Call or Write: DICK ELLIOTT

ARNIE SWARENS TOWN & COUNTRY REALTY

P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3872, Eves.

RANCHES FOR SALE

LOCATED SOUTHEASTERN WASHINGTON

1. 4,500 Acres deeded, 40,000 acres leased, long term dryland cattle ranch with wells and springs. \$550,000.

2. 320 Acres undeveloped orchard or grape land or other crops. \$320,000.

3. 200 Acres all in alfalfa, 8-10 ton could be orchard. \$350,000.

4. 440 Acres irrigated, early potatoes, 1980 free water. \$528,000.

5. 380 Acres irrigated hay and grain. 1980 long term development lease. \$125,000.

6. 1,200 Acres cattle and hay ranch, sub-irrigated and circles. Free water. \$780,000.

7. 2,500 Acres cattle ranch, main headquarters, 3 large streams, feedlot, two, 3 bedroom homes, office, corals. Show place along highway. 1/2 ton feeding area. Free water. \$2,850,000.

8. 90 Acres undeveloped. Irrigation water available. 1 bedroom house. \$63,000.

9. 160 Acres trailer, eight, potential planted and ready. 75% developed. \$160,000.

10. 250 Acres irrigated row crop land, #1 and #2 soils, BK 48 Columbia Basin project. \$625,000.

11. 180 Acres. F.S.O.L.P. \$400,000.

12. 75 Acres irrigated in city limits. Ready for development, shopping center and etc. \$760,000.

All 12 Farms Connect.

Private Owners Sale.

Contact: Box 482, Othello, WA 99344

PHONE: 509/488-5108; 488-2395; 488-9747

WORKING COW RANCHES

\$440,000

Dude and cattle ranch. 128 acres, 57 acres under irrigation, 80' x 150' barn with enclosed arena. Box stalls along one side. Public living room and tank room. 80' x 24' pole hay barn, 80' x 24' shop. 2 bed-room home.

\$875,000

Rogue River frontage, irrigation rights on 270 acres. Beautiful 2,500 sq. ft. home with in-ground pool. Big shade trees. Garage, storage sheds, mobile home, 12' x 60', 2 big hay barns with feed bunks. Storing corals and squeeze chutes. 372 total acres.

\$495,000

280 Acres, 140 acres of grass and clover under flood irrigation in one almost level pasture, barn, shop, 4 bedroom home. Creek, feedyard.

\$265,000

80 Acres of flood irrigation. State licensed slaughter house. Farming barn, finishing barn, hay barn, light corals with squeeze chutes. 4 bedroom home plus 1 bedroom apartment.

428 Acres

Barns are under good roofs, new pole corals with Powder River Alley gates and squeeze chutes, nicely remodeled ranch home. Ranch has well, 355 acres of high producing hay and pasture under irrigation. One mile of paved country road frontage, close to Eagle Point.

\$279,000

637 Acres, rolling oak and pine with about 100 acres of open meadows, 2 springs, 2 wells, heat, 2 bedroom home, 16 miles north of Medford.

\$350,000

Farm equipment included in sale.

